



**Senior Executive Leadership**

Senior Executives / Managing Directors

Heads of Investment Strategies

Senior Distressed Securities and Assets Team

Senior Private Equity Investments Team

Senior Commercial Lending Team

Senior Real Estate Team

Senior Global Advisory Services Team

Senior Investor Relations Team

Cerberus Operations and Advisory Company Team

## Senior Executive Leadership

Cerberus has one of the strongest and longest-tenured teams of investment and operational professionals in the industry.

Cerberus's team of investment professionals has expertise across a broad range of disciplines – distressed securities and assets, control and non-control private equity investing, commercial mid-market lending and real estate-related investments. The Firm's proprietary operations team, Cerberus Operations and Advisory Company, LLC, comprises seasoned former industry executives.

**J. Danforth Quayle**

*Chairman, Cerberus Global Investments, LLC*

**John W. Snow**

*Chairman, Cerberus Capital Management, L.P.*

**Stephen A. Feinberg**

*Co-Founder, Chief Executive Officer and Chief Investment Officer*

**William L. Richter**

*Co-Founder, Senior Managing Director*

**Mark A. Neporent**

*Chief Operating Officer, General Counsel, Senior Managing Director*

**Jeffrey L. Lomasky**

*Chief Financial Officer, Senior Managing Director*

**Seth P. Plattus**

*Chief Administrative Officer, Co-General Counsel, Senior Managing Director*

**Andrew I. Kandel**

*Chief Compliance Officer, Co-General Counsel, Managing Director*



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# Heads of Investment Strategies

**Robert Davenport**

*Head of Corporate Distressed, Senior Managing Director*

**Kevin Genda**

*Chair of U.S. Lending Business, Senior Managing Director*

**W. Brett Ingersoll**

*Co-Head of Global Private Equity, Senior Managing Director*

**Ronald Kravit**

*Head of Real Estate Investing, Senior Managing Director*

**Steven Mayer**

*Co-Head of Global Private Equity, Senior Managing Director*

**Lee Millstein**

*Head of European & Asian Distressed / Real Estate, Senior Managing Director*

**Ronald Rawald**

*Head of European Real Estate, Managing Director*

**Scott Stelzer**

*Head of CMBS Securities and Trading, Senior Managing Director*

**Lenard Tessler**

*Co-Head of Global Private Equity, Senior Managing Director*

**Allen Ukritnukun**

*Head of European Credit Opportunities Group, Managing Director*

**Josh Weintraub**

*Head of RMBS Securities and Trading, Senior Managing Director*

**Daniel Wolf**

*President of U.S. Lending Business, Senior Managing Director*



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## Senior Executives / Managing Directors

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Cerberus Operations and Advisory Company  
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**Catherine  
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**Kevin Cross**

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*Risk and Liquidity  
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**Derk  
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**Ben Hummel**

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**Andrew I.  
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*Chief Compliance  
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## FINANCIAL TIMES

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## Cerberus to cut staff as it seeks assistance

By Martin Arnold in London

Cerberus Capital Management, the private equity group specialising in stripping costs out of struggling companies, is taking some of its own medicine with plans to cut 10 per cent of its 275 members of staff.

While Cerberus is the latest in a string of big private equity groups to announce cost-cutting measures as a result of financial and economic turmoil, its move underlines the massive problems it faces at some of its most recent investments.

The buy-out group has been forced to turn to the US government with cap in hand seeking a bail-out of two of its biggest portfolio companies: Chrysler, the ailing carmaker, and GMAC, the auto finance company.

Cerberus declined to comment on the number of planned job cuts. But it issued a statement saying: "Cerberus, like every responsible business, is constantly evaluating its cost structure to ensure alignment with the available market opportunities. In today's challenging economic environment, we, like many other private investment firms, are considering a variety of options."

The core business of private equity firms in recent years – taking ever-larger public companies private – came to an abrupt end when the market for cheap debt to pay for such mega-deals disappeared.

Other buy-out groups that have already been forced to trim headcount numbers include the Carlyle Group, 3i, [Investcorp](#) and [American Capital](#).

All the major private equity firms expanded and diversified in recent years in the expectation that they would continue to raise ever greater amounts of capital, on which they could charge increasingly large annual fees.

However, with many of their biggest and most heavily leveraged deals now facing serious difficulties in the face of a sharp economic slowdown and a drying up of bank lending for leveraged deals, many buy-out groups have been forced to change tack.

Cerberus, named after the three-headed dog that guarded the gates of Hades in Greek mythology, has developed a strong reputation for turning round struggling companies. However, the difficulties it faces at Chrysler and GMAC have dented its profile.

Founded in 1992 by Stephen Feinberg and William Richter, Cerberus started in distressed debt, and moved gradually into equity turnaround deals. It is now usually put in the same basket as mainstream buy-out groups such as Blackstone and Kohlberg Kravis Roberts.

The firm remains secretive. Mr Feinberg leaves all public communication to John Snow, the former US Treasury secretary and Cerberus chairman, or Timothy Price, a former MCI executive and managing director at Cerberus. The firm also employs Dan Quayle, the former Republican vice-president.

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